

# NovaQuest®

## Corporate Profile

***At NovaQuest, we are guided by three overarching principles: Vision. Value. Expertise. These principles are fundamental to how we run our company, but more importantly, define how we bring collaborative innovation to our customers.***

### Vision

For our customers and our company, vision describes our innovative approach to addressing design needs and solving complex business challenges with our customers. It's being able to adapt solutions in new ways in order to create a competitive advantage.

Vision is also about having a clear view of the end goal. Any design tool strategy or product lifecycle initiative is a journey that requires a consistently maintained roadmap in order to maximize success and realize value. Our goal is to work with our customers and chart that path to success.

### Value

NovaQuest's success is measured by the success of our customers and the degree of business transformation brought about by the solutions we sell and deliver. We understand that the value of any software investment lies in its ability to solve business problems. Our goal is to maximize value creation by managing complexity, minimizing confusion and by leveraging our business and software expertise on behalf of our customers.

### Expertise

Our customers define expertise as highly developed skills that are applied with the greatest of integrity. At NovaQuest, you will find not only the brightest, most experienced people, but also people who are the most cognizant of the responsibilities that they are entrusted with.

Expertise is also a function of delivering results for our customers. We strive for long-term relationships that grow over time, carefully managing our engagements to keep them on track and ensure the customer's expectations are met.



## The NovaQuest Story

NovaQuest was created to better serve and support the small-to-medium enterprise customers of Dassault Systèmes' (DS) ENOVIA, CATIA, and 3DVIA products. The majority of NovaQuest employees have come from DS, bringing years of experience with both the products and customers.

Our resources are squarely focused on making our customers successful with the newest design tools and product lifecycle management (PLM) solutions from DS. We do this through:

### Focus

- In-depth knowledge of all new technologies from DS
- Professionals with extensive practical experience and product knowledge

### Responsiveness

- An 'all-hands' approach to customer service that appreciates your need and provides response at the 'speed-of-business'
- Guarantee that 100% of products, services and systems sold by NovaQuest are supported by NovaQuest

### Flexibility

- Design solutions are carefully configured to meet the needs and maximize the competitive advantages for our customers
- Every PLM Solution we sell works with our clients' existing information technologies
- NovaQuest works like you do – we adapt to your needs vs. forcing you to adapt to ours

## Technology Solutions



A clear leader in 3D product design software, CATIA's applications and services enable businesses of all sizes in all industries around the world to digitally define products, from the simplest to the most complex. CATIA PLM Solutions have pioneered automated techniques for many industrial processes through the application of cutting-edge technology, functional customization, and intensive support.



ENOVIA Product Lifecycle Management (PLM) Solutions enable designers around the world to manage and collaborate from one application, no matter what design tools they are using. The multi-CAD capability allows designers to use the tool of their choice and still keep their designs synchronized in the product development process.

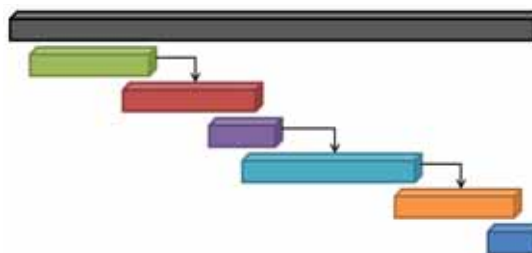


PLM Solutions from 3DVIA help consumers interact with product data in 3D. Lightweight representations readily viewable and shareable in the standard 3DXML format, interactive and online demonstrations of a product manufacturing process, and lifelike renditions of extensive undersea maintenance procedures are just a few examples of how 3DVIA helps consumers use 3D to see what you mean.

## Professional Services

NovaQuest specializes in providing innovative solutions and services tailored to the small-to-medium enterprise customers. Sized appropriately for their business needs, NovaQuest offers strategic services that include:

- Business Transformation Planning
- Technology Value Assessment
- Functional Capabilities/Gap Assessment
- Deployment Planning and Delivery Services
- Post-implementation Value Audits
- Routine Tuning and Maintenance Services
- Enhanced Support Programs



The Executive Team at NovaQuest is highly experienced, having over 35 cumulative years of cross-industry experience with Dassault Systèmes' ENOVIA, CATIA, and 3DVIA products and technologies. Our employees are highly skilled with proven track records in delivering successful CATIA and PLM solutions.

## Why Team with NovaQuest?

In the end, you are only as successful as your partner is strong. When you team with NovaQuest you are working with the leader in Dassault Systèmes design and PLM solutions and business services for the small-to-medium enterprise market. The close relationship of NovaQuest and Dassault Systèmes will provide our customers the continuity and connectedness that are so very important to an effective design tool strategy or PLM project success and value realization.

Ultimately it is the vision, value, and expertise that NovaQuest provides that will become a competitive differentiator for our customers and a compelling reason for our companies to work together.

Let's explore your business challenges and chart a path forward to your success.

